

Life sciences

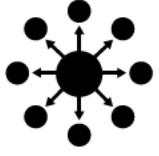
Advisory and support solutions

Protect and enhance your value today for sustained growth tomorrow

VALUE PROTECTION

VALUE ENHANCEMENT

Fear, uncertainty and doubt



Complex and evolving regulations
impacting all business operations



Risk overload
Executive teams are bombarded by risks but find it difficult to identify, isolate and measure concern



Changing expectations
from payers, healthcare providers and regulators controlling market access



Specialty market commercialization
Navigating specialty markets with greater patient needs and more complex barriers to access

WE GET IT.



For life sciences companies, enterprise value as established by innovative research and therapies can be fleeting. Care must first be given to protect the corporate and brand value. Once sufficient governance capabilities have been established, the organization can then focus on strategies to enhance enterprise value. Baker Tilly supports our clients by:

- Creating value plans that emphasize governance and control to protect value and creating stable strategies enhancing value through commercial and medical affairs
- Recognizing the uniqueness of innovative therapies, challenging the business models surrounding market and patient access activities such as:
 - patient support programs
 - patient advocacy
 - market access and real-world evidence
 - research collaborations
- Designing optimal market-facing commercial and medical affairs operations that mitigate compliance risks, while aligning to physician, hospital and patient needs
- Leverage data insights and analytics to establish strategy, measure performance and mitigate risks

PROTECT WITH:

Governance, risk, and compliance and ethics

Complex governance and strategy solutions to identify and mitigate enterprise risks

Compliance and ethics

- Global requirements that impact engagements with healthcare professionals and organizations

Risk management/internal audit

- Focus on enterprise risk management, audit/risk board committee, IPO preparedness (including Sarbanes-Oxley)

Quality compliance

- Global standards for managing process and data quality for all processes governed by regulatory agencies (e.g. FDA, EMA, etc.)

Pharmacovigilance

- Global standards for ensuring product safety including identification, assessment and reporting to health authorities

Specialty tax

- Minimize tax burdens and accelerate tax deductions through research and development (R&D) incentives and new market tax credits

Baker Tilly helps companies protect and enhance value – building a foundation today for a more successful tomorrow.

ENHANCE WITH:

Commercial enablement

- Complex strategies for executing market and patient access programs

Medical affairs enablement

- Strategic engagement with the healthcare community for medical support, ongoing education and research

Regulatory affairs

- Support managing varying global requirements to obtain and maintain marketing authorization rights

Supply chain

- Identify risks, remove constraints, discover hidden insights and make more informed decisions to improve performance and optimize growth potential

WE'RE DIFFERENT.



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